



# **Annual Report on Cost Containment**

Fiscal Year 2018

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#### I. Introduction

The State Office of Risk Management is administratively attached to the Office of the Attorney General and is governed by a five-member Board. The Office is charged by law to administer the enterprise risk and insurance management programs, continuity of government operations program, and self-insured workers' compensation program for the State of Texas. Its mission is to enable State of Texas agencies to protect their employees, the general public, and the State's physical and financial assets by reducing and controlling risk in the most efficient and cost-effective manner.

The Office is financed wholly through interagency contracts with other state agencies. The funding program allocates an assessment, similar to a premium, to all participating agencies based on risk profile and other relevant factors identified by the Board.

The State of Texas self-insures for the purposes of workers' compensation. Excluding workers' compensation, there are no other statutory retention programs. The Office administers workers' compensation claims for state entities identified in Labor Code Chapter 501. There are also situations in which certain non-state employees are covered by workers' compensation through the Office.

A&M, UT, and TXDOT are exempted from the Office's workers' compensation program and operate their own individual workers' compensation programs.

Senate Bill 1, 85<sup>th</sup> Legislature, RS, requires the

State of Texas self-insures for the purposes vorkers' compensation. Excluding workers'

 143 state agencies and institutions of higher education.

The state employee workers'

- Windham School District within the Department of Criminal Justice
- 122 Community Supervision and Corrections
  Departments
- Encompassing approximately 190,000 individual employees

Office to submit an annual report detailing the effectiveness of cost containment measures undertaken during the fiscal year and proposing additional measures to reduce workers' compensation payments in future years. This document is the report on cost

Quick Facts about the Program

containment for fiscal year 2018.

#### **II. Summary of Cost Containment Savings**

One of the Office's core statutory missions is to provide covered injured employees with access to prompt, high-quality medical care within the framework established by the

Workers' Compensation Act. The Office must also ensure it provides appropriate income benefits and medical benefits in a manner that is timely and cost-effective. The cost containment savings can be determined by the low cost per \$100 of state payroll and the low cost per covered employee.

#### FY18 Costs

- o 57¢ per \$100 of state payroll
- o \$252.22 per covered employee

#### **III. Cost Containment Measures**

The Office is consistently placed in the High Performer category by the Division of Workers' Compensation. The Office works to reduce overall medical and indemnity costs through improved claim handling practices, education, and training. The Office continuously evaluates its policies and processes and implements change as needed to meet internal and external needs.

The following discussion summarizes the cost containment measures utilized by the Office during fiscal year 2018.

#### A. Medical Bill Audits

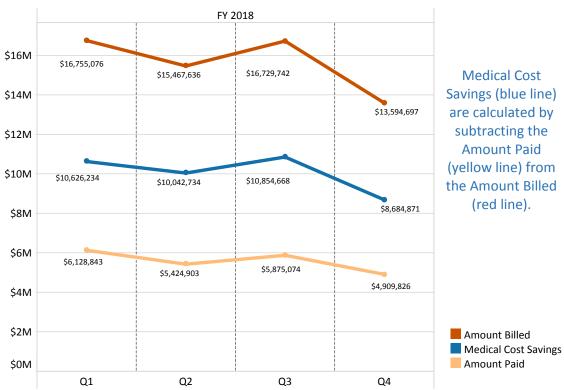
Workers' compensation benefits include medically necessary treatment related to the compensable injury. The Division of Workers' Compensation sets the amount of reimbursement for health care treatment in non-network claims.

The Office has a medical cost containment contract with ISG, LLC (Conduent) to reprice bills submitted by health care providers and reduce billed amounts to the maximum allowable rates under the appropriate fee schedule. Bills are also reviewed for medical necessity and relatedness to the compensable injury. Charges reduced because of such reviews represent savings from the billed amounts. In the case of the state's self-insured workers' compensation program administered by the Office, these savings accrue to the benefit of the state's taxpayers.

The Office's Medical Quality Assurance unit (MQA) is responsible reviewing medical bills that have been re-priced by the Office's medical bill audit vendor before payment is issued. MQA verifies the accuracy of the proposed payment, ensures the medical treatment is related to the compensable injury, confirms services have received preauthorization approval when required, and ensures the bill was timely filed.

The amount of savings realized during FY18 through the application of the medical fee guidelines and network reductions is shown in the following chart:

FY18 Medical Cost Savings



When dates of service for health care treatment occur in August, the Office may not realize the savings until billed in the following fiscal year. Though the savings are still incurred, the first quarter of every fiscal year will have slightly inflated savings and, conversely, the fourth quarter every fiscal year will have slightly deflated savings when reporting on such savings.

#### B. Workers' Compensation Health Care Network

The Office has a medical cost containment contract with Injury Management Organization, Inc., which is a certified workers' compensation health care network, to provide state employees with access to health care with primary and specialty medical providers who are familiar with workers' compensation injuries.

The amount of reimbursement for services provided by a network provider is determined by the contract between the network and the provider.

#### C. Preauthorization of Medical Services

The Texas Workers' Compensation Act and the rules adopted by the Division of Workers' Compensation require health care providers to obtain preauthorization of certain medical procedures prior to such services being provided. The health care services must be

prospectively reviewed and preauthorized as medically necessary before the service is provided to an injured employee. The preauthorization guidelines can vary between non-network and network claims.

The Office's medical cost containment contract with Injury Management Organization, Inc. also includes utilization review services related to preauthorization requests. Preauthorization savings represent the avoidance of expenses related to unreasonable or unnecessary procedures or services prior to being provided and billed. It should be noted that health care that was not preauthorized may be approved later if there is a change in medical diagnoses or documentation is provided to support the request or alternative treatment may be approved. Under these circumstances "savings" attributable to preauthorization will not accurately reflect the true cost of treatment.

The following chart displays the FY18 cost-avoidance estimates related to preauthorization:

	Preauthorization of Medical Services Cost Containment				
<b>Network Status</b>	Requested Cost*	Approved Cost**	Cost Avoidance		
Network	\$4,437,208	\$3,092,608	\$1,344,599		
Non-Network	\$4,456,398	\$2,996,317	\$1,460,081		
	\$8,893,606	\$6,088,925	\$2,804,680		

<sup>\*</sup>This represents the value of requested services processed through preauthorization.

#### D. Pharmacy Benefits Management

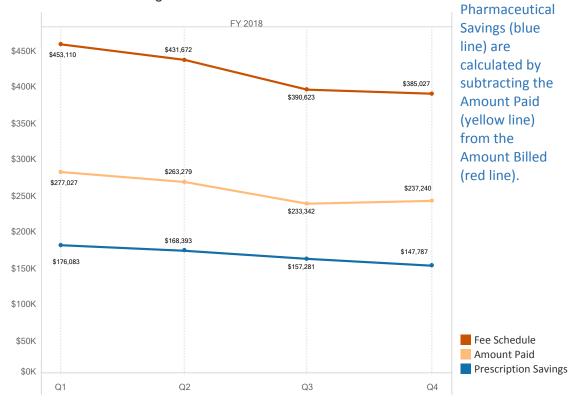
Workers' compensation benefits include medically necessary prescription drugs and overthe-counter medication. The reimbursement fees for prescription drugs are set by the Division of Workers' Compensation.

The Office has a medical cost containment contract with Matrix Healthcare Services, Inc. (myMatrixx), a pharmacy benefit manager, to ensure cost-savings and prompt service for medically necessary medications. The pharmacy benefits manager (PBM) provides a prescription card to all workers' compensation claimants. Participation in this program is entirely voluntary for injured workers. When the prescription card is presented at a participating pharmacy, the pharmacy can quickly provide the necessary medication to the injured worker.

The Office receives a discount below the pharmaceutical fee guideline on the medication obtained through the PBM. The following chart shows the FY18 savings from the voluntary PBM program:

<sup>\*\*</sup>This represents the value of requested services that were authorized through preauthorization.

#### FY18 PBM Cost Savings



#### E. Timely Payment of Medical and Pharmacy Bills

The Office must take final action on medical and pharmacy bills not later than the 45<sup>th</sup> day after the complete bill was received. SORM must take final action on a request for reconsideration not later than 30 days after the request was received. If the Office does not comply with the payment deadlines, it must pay interest to the health care provider. The Office could also be subject to an administrative fine.

The following chart shows the Office's medical cost containment vendors' average turnaround time in FY18 to audit medical and pharmacy bills:

Average Turnaround					
Initial Audits	15 Days				
Appeal Audits	19 Days				
PBM Audits*	9 Days				

#### F. Provider Refund Requests

A workers' compensation insurance carrier can request a refund from a health care provider when the carrier determines that inappropriate health care was previously reimbursed or when an overpayment for health care is made. The Office conducts post payment audits of medical bills to identify overpayments. Refund requests must comply with the Division of Workers' Compensation's statutes and rules.

#### G. Coordination and Outreach to Employers

When SORM receives notice of a claim, an email is automatically generated to the employer's claims coordinator. This email explains the information the employer needs to provide to the Office, which includes information required to accurately calculate average weekly wage. Paying timely and accurate indemnity benefits reduces cost by eliminating interest on late payments, reducing and/or avoiding potentially unrecoupable overpayments, and eliminates potential administrative penalties.

#### H. Timely Payment of Medical and Indemnity Benefits

Labor Code Section 402.075 requires TDI-DWC to assess the performance of insurance carriers during Performance Based Oversight (PBO) assessments at least biennially. PBO measures the timely payment of indemnity benefits and medical billing and the transmission of electronic data to TDI-DWC. SORM has been identified as a high performer during PBO assessments in 2009, 2010, 2011, 2012, 2014, and 2016. Preliminary results for the 2018 PBO assessment of SORM indicate SORM is a high performer. Final PBO results are expected in late November or early December.

#### I. Recoupment of Indemnity Overpayments

The Office tracks overpayment of indemnity information internally. If IQA identifies an overpayment of indemnity that can be recouped from future indemnity benefits, IQA sends a recommendation on recoupment to the assigned adjuster. Indemnity recoupment must comply with the Division of Workers' Compensation's statutes and rules.

#### J. Impairment Ratings Reviews

Cost savings are also realized from the review and dispute of incorrect impairment ratings. Under the Workers' Compensation Act, injured employees may be entitled to impairment income benefits (IIBs) determined by a whole-body impairment rating assigned to the injured employee by an examining physician. Both the injured employee and the insurance carrier have the right to dispute an impairment rating. A review of questionable impairment ratings ensures the indemnity benefits paid to injured state employee are accurate and can also reduce overpayment of benefits.

#### K. Peer Reviews and Required Medical Examinations

The Office utilizes peer reviews of medical services and pharmaceuticals and required medical examinations of injured workers to verify the medical necessity and reasonableness of medical treatments and prescribed pharmaceuticals; to determine whether such treatments and prescriptions are related to compensable injuries; and to ensure that the injured employee receives quality medical care.

These services can be utilized when a determination requires medical expertise beyond what may be expected of a licensed adjuster. The opinions obtained form the basis of

actions taken by the Office and establish the factual and medical evidence necessary to defend the Office's determinations through the dispute resolution process. As a result of these opinions more appropriate care is provided to injured workers while delivering savings through the elimination of unnecessary care.

#### L. Subrogation and Subsequent Injury Fund Recoveries

Subrogation reduces costs in two distinct ways. First, if a workers' compensation claim is based on an injury where a third party's negligence was the primary cause of the injury, the Office can assert a subrogation lien against the third-party liability carrier or payer for the amount that has been paid in workers' compensation benefits on the claim. Any monies recovered through subrogation are used for the payment of workers' compensation benefits to state employees.

An additional feature of a subrogation lien is the avoidance of future expenses in an amount equal to the injured workers' direct recovery from the third-party settlement that exceeds the worker's compensation lien. Workers' compensation insurance carriers have a statutory right to treat the additional settlement amount as an offset against potential future benefits that may be sought by the claimant. Consequently, until the claimant exhausts the third-party settlement, the Office does not have to pay future benefits.

The subsequent injury fund (SIF) is a dedicated account in the general revenue fund that can be used to reimburse an insurance carrier when it has made an overpayment of benefits based on a decision or order from the Division of Workers' Compensation and the decision or order is later reversed or modified. This type of reimbursement can remove either all, or a large portion of, the expenditures the Office made in certain disputed claims.

## FY18 Subrogation and SIF Recoveries

- \$695,339 were recovered through subrogation and SIF
- o \$695,339 was 122.5% of the Office's strategic goal

#### M. Fraud Detection and Investigation

The Office employs two full-time staff members to investigate potential fraud and abuse as a part of the Office's workers' compensation fraud detection program. The Office investigates both individual and medical provider fraud. The Office has a zero-tolerance policy for fraud and actively pursues administrative and criminal prosecution against those who attempt to receive monies and benefits to which they are not entitled.

#### N. Risk Assessment and Loss Prevention Services

The Office's risk management specialists serve as consultants to state agencies, conduct risk assessments and assist in developing and implementing risk management programs

to prevent and control losses. During risk management program reviews and on-site consultations, particular emphasis is placed on policies, programs, and procedures that promote workplace safety and employee wellness, accident prevention, and loss control.

FY18 Injury Frequency Rate 3.24%

The injury frequency remains low which indicates the Office's risk management specialists have continued to implement effective loss controls and accident prevention across the state.

#### IV. Proposed Additional Measures

#### A. Medical Cost Containment Services Bid

The Office will be announcing a request for proposal for various cost containment services (e.g. health provider network, medical bill auditing/repricing, etc). Anticipated contracts will include robust performance measures and detailed service level agreements, which will be tracked and monitored.

The Office is considering the availability of telemedicine as authorized by the Division of Workers' Compensation for inclusion in the upcoming medical cost containment bid.

#### B. Medical Bill Review

The Office's current medical bill review vendor uses an automated system to re-price bills, but does not perform detailed, manual reviews to maximize savings. The Office's Medical Quality Assurance (MQA) staff manually review the same bills. The Office will evaluate an operational change to transition from outsourcing medical bill audits to performance of in-house medical bill audits by the MQA staff.

#### C. Compound Drug Regulations

In the late part of FY18, the Division of Workers' Compensation promulgated rules pertaining to compound drugs. Compounding drugs is the process of creating custom medications to treat a patient. The new rule requires pre-authorization of the compound drug before being filled by a compound pharmacy. Doctors are required to prove the medical necessity of a compound drug before an injured worker can receive it. The Office installed processes to implement these rules. With the new rule and new internal processes, the Office anticipates there will be additional cost savings or cost avoidance through stricter cost containment of these expensive drugs.

#### D. Health Care Network Expansion

The Office's health care network vendor will expand the health care network to Lubbock and eight surrounding counties. This healthcare network expansion provides opportunities to implement cost containment controls services in this region.

#### E. Contract Administration

Contract administration responsibilities have been centralized within the Office.. This oversight of the vendors' performance allows the Office to closely monitor a vendor's cost containment services and ensure vendors meet contractual expectations. Tracking and monitoring performance will help improve the term, conditions, vendors' performance and vendors' expectation in future contracts by recognizing areas needed for improvement.

#### F. Improved Data Analytics

The Office plans to develop robust data analytics to identify more opportunities to manage risks. Data analysis can be used to identify claims that fall outside the Official Disability Guidelines (e.g. treatment guidelines), return to work standards, and costs. Adjuster actions taken in response to the early identification of high risk claims improves cost containment and outcomes. The Office will have opportunities to design new models and processes to improve delivery of cost containment methods and services.